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**UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF CALIFORNIA**

CYNTHIA L. CZUCHAJ, an
individual, on behalf of herself and on
behalf of all persons similarly situated,

Plaintiff,

vs.

CONAIR CORPORATION, a
Delaware corporation; and DOES 1
through 10, inclusive,

Defendants.

CASE NO. 13-CV-1901-BEN (RBB)

**ORDER GRANTING IN PART AND
DENYING IN PART MOTION TO
DISMISS PURSUANT TO FED. R.
CIV. P. 12(b)(6)**

[Docket No. 13]

Before this Court is a Motion to Dismiss Pursuant to Federal Rules of Civil Procedure, Rule 12(b)(6), filed by Defendant Conair Corporation (Conair). (Docket No. 13). For the reasons stated below, this Court **GRANTS IN PART** and **DENIES IN PART** the Motion to Dismiss.

BACKGROUND

The instant lawsuit was commenced on August 15, 2013. A First Amended Complaint (FAC) was filed on December 17, 2013. (Docket No. 9). The FAC lists four Plaintiffs, or “consumer representatives”: Cynthia L. Czuchaj, Angelique Mundy, Barbara McConnell, Patricia Carter (collectively “Plaintiffs”). Plaintiffs, on behalf of themselves and all others similarly situated, seek damages and equitable relief for causes of action arising out of alleged defects with Conair Infiniti Pro 1875 Watt hair

1 dryers (“Hair Dryers”). Each Plaintiff alleges that she purchased a Hair Dryer which
 2 malfunctioned by emanating flames and/or ejecting hot coils while being used for the
 3 intended purpose of drying hair. Plaintiffs allege that Conair was aware of the defect,
 4 but failed to protect consumers by recalling the product or warning consumers of the
 5 danger.

6 The named Plaintiffs seeks to represent a “Nationwide Class” consisting of
 7 consumers residing in the United States who purchased a Hair Dryer in the four, six
 8 and ten years preceding the filing of the Complaint. (*Id.* ¶ 45). In addition and in the
 9 alternative, Czuchaj seeks to bring claims on behalf of a class of California consumers,
 10 McConnell seeks to assert claims on behalf of a class of Michigan consumers and a
 11 class of Ohio consumers, Mundy seeks to assert claims on behalf of Pennsylvania
 12 consumers, and Carter seeks to assert claims on behalf of New York consumers. (*Id.*
 13 ¶¶ 46-50).

14 Plaintiffs assert fourteen causes of action on behalf of the classes: (1) violations
 15 of California Business and Professions Code §§ 17200, *et seq.*; (2) violations of
 16 California’s Consumer Legal Remedies Act and/or the substantively identical consumer
 17 protection statutes of other states; (3) strict products liability — defective design or
 18 manufacture; (4) strict products liability — failure to warn; (5) breach of implied
 19 warranty; (6) violations of the Magnuson-Moss Warranty Act, 15 U.S.C. §§ 2301, *et*
 20 *seq.*; (7) violations of the Song-Beverly-Warranty Act, California Civil Code §§ 1792,
 21 *et seq.*; (8) violations of the Pennsylvania Unfair Trade Practices and Consumer
 22 Protection Law; (9) violations of Michigan’s strict products liability law; (10)
 23 violations of the Michigan Consumer Protection Act; (11) breach of implied warranty
 24 in tort; (12) violations of the Ohio Product Liability Act; (13) statutory inadequate
 25 warning under Ohio law; and (14) violations of New York General Business Law
 26 § 349, Deceptive Acts and Practices.

27 Conair has filed three Rule 12 Motions in response to the FAC. In addition to
 28 the instant Rule 12(b)(6) motion, Conair seeks to dismiss certain claims under Rule

12(b)(1) and to strike certain claims pursuant to Rule 12(f). (Docket Nos. 12, 14).
 These motions will be addressed by separate orders.

LEGAL STANDARD

Under Federal Rule of Civil Procedure 12(b)(6), a district court may grant a motion to dismiss if, taking all factual allegations as true, the complaint fails to state a plausible claim for relief on its face. FED. R. CIV. P. 12(b)(6); *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 556-57 (2007); *see also Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009) (requiring plaintiff to plead factual content that provides “more than a sheer possibility that a defendant has acted unlawfully”). Under this standard, dismissal is appropriate if the complaint fails to state enough facts to raise a reasonable expectation that discovery will reveal evidence of the matter complained of, or if the complaint lacks a cognizable legal theory under which relief may be granted. *Twombly*, 550 U.S. at 556.

Additionally, certain claims must be alleged with greater detail in order to meet a higher pleading standard. Rule 9(b) of the Federal Rules of Civil Procedure requires that in “all averments of fraud or mistake, the circumstances constituting fraud or mistake shall be stated with particularity.” The Ninth Circuit applies the Rule 9(b) pleading standard to claims that are “grounded” in or “sound” in fraud. *Vess v. Ciba-Geigy Corp. USA*, 317 F.3d 1097, 1103-04 (9th Cir. 2003).

In cases where fraud is not a necessary element of a claim, a plaintiff may choose nonetheless to allege in the complaint that the defendant has engaged in fraudulent conduct. In some cases, the plaintiff may allege a unified course of fraudulent conduct and rely entirely on that course of conduct as the basis of a claim. In that event, the claim is said to be “grounded in fraud” or to “sound in fraud,” and the pleading of that claim as a whole must satisfy the particularity requirement of Rule 9(b).

Id.

DISCUSSION

I. Sufficiency of Claims Asserting Consumer Protection Statutes

Conair argues that Plaintiffs’ claims under the consumer protections statutes alleged in causes of action one, two, eight, ten, and fourteen must be dismissed for

1 failure to comply with Rule 9 pleading requirements. (Mot. at 4). It asserts that the
 2 statutes are “rooted in theories of fraudulent concealment and fraudulent
 3 misrepresentation and therefore must satisfy Rule 9(b)’s heightened pleading
 4 requirements.” (*Id.*) Conair asserts that the causes of action are not pled with
 5 sufficient particularity to satisfy the Rule.

6 A. Fraudulent Misrepresentations

7 Conair first argues that fraudulent misrepresentation allegations are not pled with
 8 sufficient particularity under Rule 9(b). (Mot. at 5). Plaintiffs contend that their claims
 9 are subject to a lower pleading standard because they are not alleging omissions, rather
 10 than affirmative misrepresentations.¹ Plaintiffs also state that if this Court finds that
 11 the statement Conair cites in paragraph 39 of the FAC alleges an affirmative
 12 misrepresentation, then it “can” remove the statement in a pleading. (Opp’n at 4 n.7).
 13 Paragraph 39 asserts that “Defendant falsely advertises and misrepresents the
 14 characteristics, benefits, grade, quality and/or standard of the hair dryer . . .” (FAC
 15 ¶ 39). This paragraph clearly accuses Defendant of making misrepresentations. As
 16 Plaintiffs have indicated that they do not wish to allege affirmative misrepresentations,
 17 and Plaintiffs have indicated a willingness to remove the statement, this Court
 18 **GRANTS** the Motion to Dismiss as to claims of fraudulent misrepresentation and
 19 **DISMISSES WITHOUT PREJUDICE** the claims based on an affirmative
 20 misrepresentation, Plaintiffs have leave to file an amended complaint which omits the
 21 statement in question in FAC paragraph 39. As Plaintiffs do not seek to allege an
 22 affirmative misrepresentation and are willing to remove the statement, this Court finds
 23 it unnecessary to determine the pleading standard that should apply.

24 B. Concealment Allegations

25 Conair also contends that claims of fraudulent concealment must satisfy Rule
 26 9(b)’s heightened pleading requirements. (Mot. at 4). The Ninth Circuit has held that

27
 28 ¹Plaintiffs are generally reminded that Rule 9 is a federal pleading requirement,
 and it is therefore irrelevant to this Court’s examination of the sufficiency of pleadings
 if California state courts do not apply Rule 9 standards.

1 Rule 9(b)'s requirement that allegations of fraud be pleaded with particularity applies
 2 to claims made in federal court under the CLRA and UCL. *Kearns v. Ford Motor. Co.*,
 3 567 F.3d 1120, 1127 (9th Cir. 2009). Furthermore, "[b]ecause the Supreme Court of
 4 California has held that nondisclosure is a claim for misrepresentation in a cause of
 5 action for fraud, it (as any other fraud claim) must be pleaded with particularity under
 6 Rule 9(b)." *Id.*

7 The only deficiency in the concealment allegations raised by Conair is a
 8 purported failure to "plead a duty to disclose under the UCL and CLRA." (Mot. at 5).
 9 Conair states that the obligation to disclose only arises in four circumstances, and that
 10 none of these circumstances exist in this lawsuit. (*Id.* at 5-6). Plaintiffs argue that the
 11 FAC adequately pleads the basis for the duty to disclose. (*Id.*) Plaintiffs agree that the
 12 duty arises in only four circumstances, but assert that two of the four circumstances are
 13 present in this case. Specifically, they contend that a duty to disclose is triggered
 14 because: (1) Conair had exclusive knowledge of material facts not known to the
 15 Plaintiffs; and (2) Conair actively concealed a material fact from the Plaintiffs. *See*
 16 (Opp'n at 6); *In re Sony Vaio Computer Notebook Trackpad Litig.*, 09-cv-2109-BEN
 17 (RBB), 2010 WL 4262191, at *5 (S.D. Cal. Oct. 28, 2010) (citation omitted). The
 18 Court finds that Plaintiffs have not alleged the circumstances required to trigger a duty
 19 to disclose under California law.

20 i. Exclusive Knowledge

21 Conair asserts that Plaintiffs cannot successfully allege that Conair had exclusive
 22 knowledge of the defect because the FAC claims that consumers had been posting
 23 about the problem on consumer websites. (Mot. at 6). The FAC alleges:

24 From at least 2009 to as recent as May 2013, consumers nationwide have
 25 posted complaints of the same problem with this Hair Dryer on various
 26 consumer websites, including, but not limited to, consumeraffairs.com.
 27 Consumers consistently reported the Hair Dryer sparking and catching fire
 28 during normal use and sometimes even when the Hair Dryer was turned
 off. The complaints also reflect early and continued manifestation of the
 defect and Conair's refusal to recall the product or even to publicly warn
 consumers of the danger. . .

(FAC ¶ 28). The FAC then lists "samples" of the complaints. (*Id.*)

1 Conair contends that “a defendant has exclusive knowledge giving rise to a duty
2 to disclose when ‘according to the complaint, [defendant] knew of the defect while
3 plaintiffs did not, and, given the nature of the defect, it was difficult to discover.’”
4 (Mot. at 6 (quoting *Collins v. eMachines, Inc.*, 202 Cal. App. 4th 249, 256 (2011))
5 (other citations omitted)). Conair states that Plaintiffs have not alleged facts showing
6 that Conair had exclusive knowledge of the concealed facts, and that Plaintiffs could
7 not have reasonably discovered these facts. (*Id.*)

8 Plaintiffs argue that Conair was required to disclose the defect because the defect
9 was a material fact within its exclusive knowledge. (Opp’n at 7). It first argues that
10 the defect was a “material fact,” as the defect caused safety concerns and unreasonable
11 risk of serious injury, and plaintiffs and consumers would not have purchased the
12 product if they had known of the defect. (*Id.* at 6-7). Plaintiffs then contend that in
13 pleading an omission, rather than an affirmative representation, it is impossible to infer
14 what the defendant knew at the time from silence. (*Id.* at 7). Plaintiffs argue that they
15 need plead only “facts raising a plausible inference” that Conair “knew, or by the
16 exercise of reasonable care should have known, of the defect.” (*Id.* (quoting *Kowalsky*
17 *v. Hewlett-Packard*, 771 F. Supp. 2d 1156, 1162 (N.D. Cal. 2011)). Plaintiffs claim
18 that knowledge can be inferred from consumer complaints found on third-party forums
19 and sent to Defendant. (*Id.*) They contend that the complaints posted on public
20 websites and sent to government agencies are enough to show knowledge. (*Id.*)
21 Plaintiffs state that they have “proposed to file a Second Amended Complaint setting
22 forth in more detail the sources of information exclusively at Defendant’s disposal that
23 impart knowledge.” (Opp’n at 8 n.16).

24 Exclusivity is not applied with rigidity, and is analyzed in part by determining
25 whether the defendant has “superior” knowledge of the defect. *Johnson v. Harley-*
26 *Davidson Motor Co. Grp., LLC*, 285 F.R.D. 573, 583 (E.D. Cal. 2012). Courts have
27 persuasively found that exclusive knowledge is not automatically defeated by the
28 presence of information online. In *Falk v. Gen. Motors Corp.*, 496 F. Supp. 2d 1088,

1 1096 (N.D. Cal. 2007), a district court found that a claim was sufficiently pled where
2 plaintiff alleged a record of complaints to the manufacturer that showed that GM was
3 “clearly aware” of the problem, and that “customers only became aware of the problem
4 if they actually experienced it first-hand.” The *Falk* court found that GM was in a
5 “superior position to know” that the speedometers might fail. *Id.* at 1096-97. This was
6 true despite the fact that prospective purchasers could have read the complaints online,
7 and that some may have done so. *Id.* at 1097. The court found that GM was alleged
8 “to have *known* a lot more” about the defect, “including information unavailable to the
9 public.” *Id.* The court concluded that many consumers would not perform an internet
10 search before a car search, and that they were not required to do so. *Id.*; *see also Elias*
11 *v. Hewlett-Packard Co.*, No. 12-cv-421, 2014 WL 493034, at *9 (N.D. Cal. Feb. 5,
12 2014) (customers cannot be expected to seek facts which they have no way of knowing
13 exist) (citations omitted). However, at least one court has dismissed claims based on
14 the defendant’s “exclusive knowledge” where the plaintiffs failed to allege that the
15 defendant had any information that was unavailable to the public. *Wolph v. Acer Am.*
16 *Corp.*, No. C 09-1314, 2009 WL 2969467, at *4 (N.D. Cal. Sept. 14, 2009)
17 (emphasizing that in *Falk*, the defendant knew a lot more about the defective product,
18 including information unavailable to the public).

19 Conair challenges Plaintiffs’ allegation of exclusive knowledge on the basis that
20 Plaintiffs have not demonstrated exclusivity, but does not appear to challenge the
21 sufficiency of the allegation that Conair knew of the defect. Plaintiffs argue that they
22 have sufficiently alleged that the defect is material and that Conair had knowledge.
23 However, Plaintiffs do not clearly argue that this knowledge is sufficiently “exclusive”
24 and propose to file an amended complaint regarding Conair’s exclusive knowledge.
25 Plaintiffs did not allege that Conair knew a lot more about the defect or had
26 information unavailable to the public. Accordingly, this Court determines that
27 Plaintiffs have not sufficiently alleged the exclusivity of Conair’s knowledge. To the
28 extent Plaintiffs assert claims based on a duty to disclose stemming from exclusive

1 knowledge, this Court **GRANTS** the Motion to Dismiss and **DISMISSES**
2 **WITHOUT PREJUDICE** those claims. Plaintiffs have leave to amend the complaint
3 to allege that Conair's knowledge was exclusive.

4 ii. Active Concealment

5 Conair contends that Plaintiffs have failed to sufficiently allege specific,
6 affirmative acts of concealment, which it claims are required to assert a duty to disclose
7 based on active concealment. (Mot. at 6-7). The contend that the only active
8 concealment allegation in the FAC is a conclusory allegation that: "Defendant has been
9 aware of this defect, yet actively concealed such defect from Plaintiff and consumers
10 by failing to recall the product until after this action was filed, place warnings on
11 packaging, user guides or prominently on their website, or take any other such action
12 to meaningfully notify consumers of the possible serious injury that could result in
13 using the product." (*Id.* at 7 (quoting FAC ¶ 40)). Conair asserts that the FAC fails to
14 allege "specific facts" that demonstrate that Conair actively tried to conceal the fact
15 that the hair dryers allegedly spark and catch fire. (*Id.*)

16 Plaintiffs assert that Conair misstates the test for active concealment allegations.
17 (Opp'n at 9). They contend that they are not required to allege specific, affirmative
18 actions. (*Id.*) Instead, they contend that they must plead that defendant: (1) concealed
19 a material fact; (2) was under a duty to disclose the fact to plaintiffs; (3) intentionally
20 concealed or suppressed the fact; (4) plaintiffs were unaware of the fact and would not
21 have acted as they did if they had known of the concealed or suppressed fact; and (5)
22 sustained damage as a result. (*Id.* (citing *Elias v. Hewlett-Packard Co.*, No. 12-cv-421,
23 2014 WL 493034, at *9 (N.D. Cal. Feb. 5, 2014); *Falk*, 496 F. Supp. 2d at 1097)).
24 They assert that the only factor left to resolve concerns the intentional concealment or
25 suppression of the material fact. (*Id.*)

26 Plaintiffs state that active concealment is sufficiently alleged where the
27 defendant "knew of the defect and did nothing to alert customers to its existence." (*Id.*
28 (citations omitted)). They state that a failure to notify customers or affect an adequate

1 recall in the face of complaints “evinces intent to conceal.” (*Id.* (citations omitted)).
2 They point to allegations in the FAC that Conair knew about the defects through
3 customer complaints, but did nothing to notify the consumers still using the defective
4 products of the unreasonable safety risk. (*Id.* at 10 (citing FAC ¶¶ 26, 27-31, 33-34,
5 40-41, 82)). They also point to allegations that Conair continues to conceal
6 information by failing to prominently post notice on its website and failing to permit
7 customer service representatives to disclose the pervasive nature of the defect. (*Id.*
8 (citing FAC ¶ 42)).

9 Mere nondisclosure does not constitute active concealment. *See, e.g., Herron*
10 *v. Best Buy Co., Inc.*, 924 F. Supp. 2d 1161, 1176 (E.D. Cal. Feb. 14, 2013) (citations
11 omitted); *Lingsch v. Savage*, 213 Cal. App. 2d 729, 734-35 (1st Dist. 1963). Under
12 California law, active concealment requires that the party take “affirmative acts . . . in
13 hiding, concealing, or covering up the matters complained of.” *Lingsch*, 213 Cal. App.
14 2d at 734. A conclusory allegation that a defendant “actively concealed facts” is
15 insufficient. *Herron*, 924 F. Supp. 2d at 1176. However, courts have found allegations
16 sufficient where plaintiffs contended that defective products were replaced with other
17 defective products. *See, e.g., Johnson v. Harley-Davidson Motor Co. Grp., LLC*, No.
18 10-cv-2443, 2011 WL 3163303, at *5 (E.D. Cal. July 22, 2011). Review of the
19 caselaw cited by the parties indicates that none addresses the Rule 9(b) requirements
20 in a similar factual situation involving California state law claims.

21 The Court concludes that Plaintiffs have not alleged sufficient facts to plead
22 active concealment under California law. Their allegations amount to the fact that
23 Conair “actively concealed facts” because it possessed knowledge and did not act.
24 This does not provide any specific allegations regarding *affirmative acts*. If this court
25 could infer affirmative acts from mere knowledge and inaction, then active
26 concealment would be reduced to a weakened form of exclusive knowledge.

27 To the extent Plaintiffs assert claims one and two based on active concealment,
28 the Motion to Dismiss is **GRANTED** and the claims are **DISMISSED WITHOUT**

1 **PREJUDICE.** Plaintiffs are given leave to amend the complaint.

2 C. Other State Laws

3 Conair indicated in its introduction that it sought dismissal of claims eight, ten,
4 and fourteen for failure to meet the pleading requirements of Rule 9. (Mot. at 1). These
5 claims are based on Pennsylvania, Michigan, and New York law. Conair failed to
6 clearly state on what basis this Court should find that these claims do not meet Rule 9
7 pleading requirements for active concealment. Conair's arguments concerning active
8 concealment discussed the requirements for alleging a duty to disclose in California.
9 To the extent Conair sought to dismiss claims eight, ten, and fourteen based on a failure
10 to properly allege a duty to disclose, the Motion is **DENIED**.

11 D. Other UCL Claims

12 Plaintiffs assert in their Opposition that they are asserting UCL claims which are
13 not based in fraud and are not subject to Rule 9 pleading requirements. (Opp'n at 10-
14 12). Specifically, Plaintiffs contend that they can assert claims under the UCL's
15 "unlawful" prong based on a predicate violations of the CLRA, Song-Beverly Act,
16 Magnuson-Moss Warranty Act, or other statutes. (*Id.* at 11). They further argue that
17 the "unfair" prong is satisfied by the fact that Conair sells hair dryers with a propensity
18 to catch fire and risk serious injury, regardless of any omissions made. (*Id.*)

19 Conair does not respond to this argument in its reply brief. As discussed above,
20 to the extent Plaintiffs' UCL claims are based on a failure to disclose, Plaintiffs have
21 not sufficiently alleged a duty to disclose under California law. However, to the extent
22 Plaintiffs' claims are not based upon Conair's failure to disclose, the motion is
23 **DENIED**.

24 E. New Arguments

25 In their Reply brief, Conair argues that Plaintiffs failed to distinguish between
26 two different kinds of defects in the Hair Dryer. (Reply at 4). This argument does not
27 appear in Defendant's Motion to Dismiss, and is not properly raised in a reply brief.
28 A "district court need not consider arguments raised for the first time in a reply brief."

1 *Zamani v. Carnes*, 491 F.3d 990, 997 (9th Cir. 2007). The argument will therefore not
2 be considered.

3 II. Application of California Law to Mundy, McConnell, and Carter

4 Conair argues that California law cannot be applied to Plaintiffs Mundy,
5 McConnell, or Carter because they are not California residents, did not purchase the
6 product in California, were not injured in California, and do not have any connection
7 to California. (Mot. at 8).

8 A. Applying CLRA Outside California

9 Conair first argues that the second cause of action, claiming violations of the
10 CLRA, must be dismissed as to the non-California Plaintiffs because the CLRA cannot
11 be applied outside of California.

12 The California Supreme Court has stated that: “However far the Legislature’s
13 power may theoretically extend, we presume the Legislature did not intend a statute to
14 be operative, with respect to occurrences outside the state, . . . unless such intention is
15 clearly expressed or reasonably to be inferred from the language of the act or from its
16 purpose, subject matter or history.” *Sullivan v. Oracle Corp.*, 51 Cal. 4th 1191, 1207
17 (2011) (citation and internal quotation marks omitted) (alternation in original).

18 However, California law may be applied to a nationwide class in certain
19 circumstances. Due process requires that California law can only be applied to the
20 claims of nonresidents if California has a “significant contact or significant aggregation
21 of contacts to the claims asserted by each member of the plaintiff class, contacts
22 creating state interests, in order to ensure that the choice of the forum state’s law is not
23 arbitrary or unfair.” *Keilholtz v. Lennox Hearth Prod. Inc.*, 268 F.R.D. 330, 339 (N.D.
24 Cal. 2010) (quoting *Phillips Petroleum, Co. v. Shutts*, 472 U.S. 797, 821-22) (internal
25 quotation marks omitted). “California law may only be used on a classwide basis if
26 ‘the interests of other states are not found to outweigh California’s interest in having
27 its law applied.’” *Mazza v. Am. Honda Motor Co., Inc.*, 666 F.3d 581, 590 (9th Cir.
28 2012) (reviewing choice of law analysis conducted at class certification stage).

1 Conair cites to no authority stating that a CLRA case can never be brought in a
2 nationwide class action lawsuit. As California law may, under appropriate
3 circumstances, be appropriate to apply to foreign plaintiffs, this Court will not dismiss
4 the cause of action as to foreign plaintiffs based solely on the fact that the complaint
5 seeks relief under a California law. The Motion to Dismiss the second cause of action
6 is therefore **DENIED**.

7 B. Choice of Law

8 Conair also argues that California choice of law rules dictate that California law
9 should not be applied to the non-California plaintiffs. (Mot. at 9). It argues that it is
10 therefore improper for the foreign Plaintiffs to allege general California common law
11 torts, as in the Third, Fourth, and Fifth Causes of Action. (*Id.* at 10).

12 Plaintiffs contend that this request is premature and should be determined at
13 certification. (Opp'n at 12). They argue that district courts "frequently face alleged
14 nationwide class actions originating in California and asserting claims under California
15 law on behalf of individuals outside of the state." (*Id.* at 13). They claim that a
16 "consensus" of California district courts and the Ninth Circuit is that a court cannot
17 rule on whether California law can apply to plaintiffs and putative class members at
18 pleading, and "must wait until the class certification issue is properly before the Court."
19 (*Id.*) They assert that this is required because this decision requires a detailed choice-
20 of-law analysis regarding how other states' consumer protection laws would apply and
21 whether there is a severe conflict between California and foreign law such that
22 California law cannot be applied. (*Id.* (citations omitted)). They claim that this
23 determination requires a detailed analysis that requires a fact-heavy inquiry that should
24 be undertaken after discovery and with a more developed record. (*Id.* at 14).

25 i. California Choice of Law Analysis

26 A federal court sitting in diversity applies the choice of law rules of the forum
27 state to determine controlling substantive law. *Mazza*, 666 F.3d at 589 (citation
28 omitted). This Court therefore applies California choice of law rules. Under

1 California's choice of law rules, a class action proponent has the initial burden to show
2 that California has the "significant contact or significant aggregation of contacts" to the
3 claims of each class member. *Id.* (citing *Wash. Mut. Bank v. Super. Ct.*, 24 Cal. 4th
4 906, 921 (2001)). The burden then shifts to the other side to show that "foreign law,
5 rather than California law, should apply to class claims." *Id.* (citing *Wash. Mut. Bank*,
6 24 Cal. 4th at 921). California law may only be used on a classwide basis if "the
7 interests of other states are not found to outweigh California's interest in having its law
8 applied." *Id.* (quoting *Wash Mut. Bank*, 24 Cal. 4th at 921).

9 In California, courts apply the "governmental interest test" to determine whether
10 the interests of other states outweigh those of California. *Id.* First, a court determines
11 if the relevant law of each potentially-affected jurisdiction with regard to the particular
12 issue is the same or different. *McCann v. Foster Wheeler, LLC*, 48 Cal. 4th 68, 81-82
13 (2010). Second, if they are different, the court must examine each jurisdiction's
14 interest in the application of its own law "under the circumstances of the particular case
15 to determine whether a true conflict exists." *Id.* If the court finds a "true conflict," it
16 "carefully evaluates and compares" the nature and strength of the interest of each
17 jurisdiction in the application of its own law to determine which state's interest would
18 be more impaired if its policy were subordinated to the policy of the other state, and
19 then ultimately applies the law of the state whose interest would be more impaired if
20 its law were not applied. *Id.*

21 ii. Choice of Law Analysis at the Motion to Dismiss Stage

22 The question of whether a choice-of-law analysis can be properly conducted at
23 the motion to dismiss stage depends on the individual case. *Hamby v. Ohio Nat'l Life*
24 *Assur. Corp.*, No. 12-122, 2012 WL 2568149, at *2 (D. Haw. June 29, 2012) ("Some
25 courts have, under certain circumstances, declined to conduct choice of law analyses
26 when deciding motions to dismiss . . . But courts need not wait for discovery before
27 conducting choice of law analysis where the pleadings, construed in plaintiff's favor,
28 contain all necessary facts.").

1 Courts have denied motions to dismiss nationwide class claims based on
2 California consumer protection statutes based on the need to conduct a case-specific
3 choice of law analysis. *E.g.*, *Bruton v. Gerber Prod. Co.*, No. 12-cv-2412, 2014 WL
4 172111, at *13 (N.D. Cal. Jan. 15, 2014) (citations omitted) (denying foreign
5 company's motion to dismiss nationwide class claims where plaintiffs asserted
6 California consumer protection statutes on behalf of foreign class members who made
7 out-of-state purchases of products); *Won Kyung Hwang v. Ohso Clean, Inc.*, No. C-12-
8 06355, 2013 WL 1632697, at *21 (N.D. Cal. Apr. 16, 2013) ("Such an inquiry is most
9 appropriate at the class certification stage of the case, after the parties have engaged in
10 discovery.").

11 It may well be that Plaintiffs will not be able to certify a nationwide class.
12 Conair points to the Ninth Circuit's decision in *Mazza*, in which it held that "[u]nder
13 the facts and circumstances of this case," each class member's consumer protection
14 claim should be governed by the consumer protection laws of the jurisdiction in which
15 the transaction took place. 666 F.3d at 594. However, the limited holding and the
16 analysis conducted by the Ninth Circuit indicate that this Court must conduct a
17 thorough choice of law analysis before determining if the same conclusion is warranted
18 in the instant case.

19 After reviewing the complaint and the briefing in this matter, this Court finds
20 that the choice of law determination is premature. Conair offers a single page of
21 analysis of the choice of law issue in its motion to dismiss. (Docket No. 13, at 10).
22 Conair briefly notes differences in the statutes of limitations and the definition of a
23 "defect." Additional, general discussion of the choice of law issue was briefly included
24 in the Motion to Strike. (Docket No. 14). After evaluating all of the briefing, the Court
25 determines that it has insufficient briefing to engage in a careful analysis of the
26 differences between the various bodies of law or the interests of the different states.
27 This Court therefore does not have the necessary facts and briefing it requires to make
28 a proper determination at this time. The Court therefore **DENIES** the Motion to

Dismiss as to the foreign plaintiffs.² The parties may raise this argument again at an appropriate time.

III. Economic Loss

Conair argues that Czuchaj's product liability claims must be dismissed because a plaintiff can only recover in tort for a product defect when a product defect causes damage to property other than the product itself. (Mot. at 11 (quoting *Jimenez v. Super. Ct.*, 29 Cal. 4th 473, 483 (2002))). In its Order on Conair's Rule 12(b)(1) motion, this Court has given Czuchaj leave to amend the complaint to assert additional property damage. This aspect of the motion to dismiss is therefore **DENIED AS MOOT**.

CONCLUSION

The Court therefore **GRANTS** the Motion to Dismiss the fraudulent misrepresentation claims in claims one, two, eight, ten, and fourteen. The Court **GRANTS** the Motion to Dismiss the concealment claims in claims one and two. The Court **DENIES** the Motion to Dismiss as to the concealment claims in claims eight, ten, and fourteen. The Court **DENIES** the Motion to Dismiss claims two, three, four, and five based on application of California law to foreign plaintiffs. The Court **DENIES AS MOOT** the Motion to Dismiss claims by Czuchaj based on the economic loss rule.

IT IS SO ORDERED.

Dated: April 16, 2014


HON. ROGER T. BENITEZ
United States District Judge

² As this Court did not conduct a choice-of-law analysis, it did not rely on Docket No. 21-1. Conair's Objection to the document is therefore **DENIED AS MOOT**. (Docket No. 27).